



KIRBY OKUDA

SageNet, Enterprise Account Executive – Government Accounts



Kirby Okuda is an experienced operations manager with a long history of success in the e-learning industry who has taken his extensive knowledge of government grants to help maximize savings for schools, hospitals, and libraries' technology/networking services.

Previous Experience

Operations Manager, Stride (formerly K12)

- At this national virtual education company, Kirby managed student information systems, ensured compliance with audit requirements, and developed relationships with education vendors, school districts, state, and various education stakeholders.

Operations Assistant, Nevada Virtual Academy

- Kirby was responsible for various student services, included state mandated testing, for this online learning school that provides online education to Nevada students in 6th through 12th grades.

Topics Kirby can speak on

- Broadband in education
- Education funding & grants
- Education compliance & technology
- Education security (including digital, cameras on buses, and more)
- Education legislation
- Compliance auditing
- Clean energy (electric vehicles and chargers, solar)



About SageNet

SageNet is passionate about trusted connections. The company believes that by creating, discovering and nurturing trusted connections with its customers, associates and community, SageNet enhances the world that connects us all.

As a leader in managed network and cybersecurity services, SageNet connects, manages and protects technologies and devices across the enterprise. The company offers world-class service and support via its three US-based 24/7 Network Operations Centers (NOCs) and Security Operations Centers (SOCs), geographically-diverse teleports, a central National Logistics Center, multiple data centers, and a nationwide field service organization.

With a three-decade track record in managed services, SageNet boasts a long-term customer base that includes the nation's largest retail, healthcare, financial, utilities and energy organizations. SageNet manages communications at more than 220,000 endpoints. Headquartered in Tulsa, SageNet has regional offices in Atlanta, Chicago, Philadelphia, Toronto and Washington, D.C.

Even though more money is going toward education grants than ever before in our nation's history, most schools don't have the resources to go after the funding they need or qualify for. I worked in education for 10 years and learned the ins and outs of education operations and funding. At SageNet, I'm able to use that experience to help schools identify grants for technology. One area I focus on is broadband in education, making sure students are connected to bridge the 'digital divide.'
The best part of what I do is creating a win-win-win situation for everybody.

Kirby Okuda

*Enterprise Account Executive – Government Accounts
SageNet*

To schedule an interview, please contact:

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