



## JASON SCHWAKOPF

*SageNet, Senior Sales Engineer*

Jason Schwakopf has over 20 years of experience in sales and engineering design for the telecom industry. As a Senior Sales Engineer for SageNet, he works closely with customers to develop smart, efficient solutions for managed security, VoIP, digital signage, SD-WAN and channel management.

### Previous Experience

#### **Fusion, Principal Sales Engineer**

- At this managed services provider, Jason consulted with customers to facilitate the development of managed security, VoIP and access services to businesses and wholesale partners. He designed solutions for Enterprise-level accounts utilizing Fusion products and services in conjunction with a wide variety of customer's industry-specific applications.

#### **GTT, Senior Sales Engineer**

- Serving as the product manager for GTT's Managed Services in North America, Jason utilized his technical skills to coordinate the sale and development of managed security, VoIP and access services to a wide range of businesses.

### Topics Jason can speak on:

- SD-WAN
- Digital signage
- Fortinet and Meraki technologies
- PCI DSS
- Internet of Things (IoT)

### Jason has extensive expertise in the following industries:

- Retail
- Convenience Stores





## About SageNet

SageNet is passionate about trusted connections. The company believes that by creating, discovering and nurturing trusted connections with its customers, associates and community, SageNet enhances the world that connects us all.

As a leader in managed network and cybersecurity services, SageNet connects, manages and protects technologies and devices across the enterprise. The company offers world-class service and support via its three US-based 24/7 Network Operations Centers (NOCs) and Security Operations Centers (SOCs), geographically-diverse teleports, a central National Logistics Center, multiple data centers, and a nationwide field service organization.

With a three-decade track record in managed services, SageNet boasts a long-term customer base that includes the nation's largest retail, healthcare, financial, utilities and energy organizations. SageNet manages communications at more than 220,000 endpoints. Headquartered in Tulsa, SageNet has regional offices in Atlanta, Chicago, Philadelphia, Toronto and Washington, D.C.

*Recent events have caused a paradigm shift for many companies, accelerating their desire to better leverage IoT. Supply chain, healthcare, advanced living care, retail and other service industries are going to be looking at ways to be "touchless" as much as possible. Enterprise systems will need a new level of flexibility, accessibility and above all, security.*

**Jason Schwakopf**  
Senior Sales Engineer  
SageNet

**To schedule an interview, please contact:**

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