JAMES PRATT

SageNet, Account Executive

James Pratt brings a wealth of expertise in IT and healthcare technology to his work as an account executive in SageNet's network division. With years of experience securely connecting vital medical devices to each other and the Internet, he works with customers from a wide range of industries to develop innovative solutions for safeguarding increasingly connected networks.

Previous Experience

Oklahoma IT, Owner

- As owner of this technology/IT firm, James helped numerous companies and state healthcare agencies manage their IT services. His work included acting as project manager for a two-year project to migrate all the agency's medical devices to isolated VLANs for security.

Intelemed, CEO

- As head of this 15-employee IT company specializing in the installation of medical imaging networks for hospitals in 10 states, James worked with various hospitals and universities and was the project manager for the Oklahoma Telemedicine Network, a project that connected 65 hospitals over WAN that was subsequently incorporated into the state's ONENET network.

Jetrad, Co-Founder and CTO

- James served as CTO of this company that developed software to manage teleradiology workflow at more than 60 remote hospitals throughout the Midwest.

Topics James can speak on

- Networking
- Creating secure networks
- Securely connecting medical devices (imaging, CT, MRI, ultrasound, etc.) to each other and the Internet
- Use of SCADA in the energy industry (especially exploration/production side)
- Software development

James has extensive expertise in the following industries

- Healthcare
- Networks

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About SageNet

SageNet is passionate about trusted connections. The company believes that by creating, discovering and nurturing trusted connections with its customers, associates and community, SageNet enhances the world that connects us all.

As a leader in managed network and cybersecurity services, SageNet connects, manages and protects technologies and devices across the enterprise. The company offers world-class service and support via its three US-based 24/7 Network Operations Centers (NOCs) and Security Operations Centers (SOCs), geographically-diverse teleports, a central National Logistics Center, multiple data centers, and a nationwide field service organization.

With a three-decade track record in managed services, SageNet boasts a long-term customer base that includes the nation's largest retail, healthcare, financial, utilities and energy organizations. SageNet manages communications at more than 220,000 endpoints. Headquartered in Tulsa, SageNet has regional offices in Atlanta, Chicago, Philadelphia, Toronto and Washington, D.C.

"As every industry develops ways to connect equipment to the Internet, you also have to find ways to safeguard the information they provide. Medical devices are regulated by the FDA, so you can't make changes to devices without approval – a process that can take months or years. You also can't patch the software without approval. As a result, these devices are on your network and not secure, so you need to find other ways to secure them. That's why it's important to work with a company like SageNet that understands how to develop smart solutions.

James Pratt
Account Executive
SageNet

To schedule an interview, please contact:
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