



## RAJ MULTANI

*SageNet, Director of Solutions Architecture*



Raj Multani has 15+ years of experience as a multi-discipline technology professional with broad experience in sales, managed network services and retail commercial networks. His deep understanding of network architecture gives him a unique perspective on the right way to build a dynamic network that maximizes value and takes advantage of the latest customer applications, emerging technologies and cloud-based services.

### Previous Experience

#### Unified Communications Solutions Engineer for Siemens

- As a solutions engineer for Siemens, Raj developed enterprise-wide Unified Communications (UC) systems built on the company's proprietary hardware.

#### Sales Engineer at MegaPath, Inc.

- Raj worked for eight years as a sales engineer at MegaPath, building secure retail and commercial managed networks focusing on dedicated private networks with secure third-party integrations.

### Topics Raj can speak on

- Design and implementation of dynamic networks with integrated security, voice, Wi-Fi services and cloud-based solutions
- Value-added network services for networks to operate efficiently and meet customer expectations
- Trending Technologies in retail / hospitality markets
- Cloud-based services (Cloud Computing and SaaS)

### Industry Vertical Expertise

- C-stores
- QSR
- Hospitality
- Retail
- Oil & Gas



## About SageNet

SageNet is passionate about trusted connections. The company believes that by creating, discovering and nurturing trusted connections with its customers, associates and community, SageNet enhances the world that connects us all.

As a leader in managed network and cybersecurity services, SageNet connects, manages and protects technologies and devices across the enterprise. The company offers world-class service and support via its three US-based 24/7 Network Operations Centers (NOCs) and Security Operations Centers (SOCs), geographically-diverse teleports, a central National Logistics Center, multiple data centers, and a nationwide field service organization.

With a three-decade track record in managed services, SageNet boasts a long-term customer base that includes the nation's largest retail, healthcare, financial, utilities and energy organizations. SageNet manages communications at more than 220,000 endpoints. Headquartered in Tulsa, SageNet has regional offices in Washington, D.C., Atlanta, Chicago and Philadelphia.

*My specialty is bringing it all together, whether you're building a network from scratch or integrating new services into an existing network. There are so many options now, from overlaying voice on a traditional broadband circuit or adding Wi-Fi to cloud-based services and Software as a Service (SaaS). The goal is always to create a network that is as dynamic as possible.*

**Raj Multani**

*Director of Solutions Architecture  
SageNet*

**To schedule an interview, please contact:**

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