# PAUL HOLLAND

*SageNet, Chief Engineer of Capacity Planning*

Paul Holland has spent over 30 years working in the satellite industry, specializing in radio frequency (RF) satellite system engineering. His involvement touches many parts of the VSAT network business and technical support process, from engineering design, sales and marketing support, financial reporting to implementation and operational support.

## Previous Experience

**Chief RF Systems Engineer at Spacenet (acquired by SageNet)**

- Paul started working in the satellite industry immediately after earning his bachelor and master's degrees in electrical engineering. His work has the depth and breadth of a 30-year veteran of the field, including acquisition and management of leased space segment, technical interface to satellite operators, financial reporting and forecasting, link budget analysis, project management, domestic and international VSAT network design, implementation and operational support and technical sales, marketing and proposal support.

## Additional Expertise

- Technical management of teams supporting satellite network technology
- Space segment capacity planning, specification, selection and acquisition including vendor contract review, approval and execution
- Federal Communication Commission satellite network regulatory compliance and licensing support
- Generation of Statements of Work for vendor selection and oversight
- Generation of engineering documents for VSAT network implementation and operation such as Bill of Materials, Block and Level Diagrams, Wiring Diagrams, Transmission Plans, Link Budgets, Test Plans and Procedures and Field Service Bulletins



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## About SageNet

SageNet is passionate about trusted connections. The company believes that by creating, discovering and nurturing trusted connections with its customers, associates and community, SageNet enhances the world that connects us all.

As a leader in managed network and cybersecurity services, SageNet connects, manages and protects technologies and devices across the enterprise. The company offers world-class service and support via its three US-based 24/7 Network Operations Centers (NOCs) and Security Operations Centers (SOCs), geographically-diverse teleports, a central National Logistics Center, multiple data centers, and a nationwide field service organization.

With a three-decade track record in managed services, SageNet boasts a long-term customer base that includes the nation's largest retail, healthcare, financial, utilities and energy organizations. SageNet manages communications at more than 220,000 endpoints. Headquartered in Tulsa, SageNet has regional offices in Atlanta, Chicago, Philadelphia, Toronto and Washington, D.C.

> *For over 30 years, supporting satellite systems has been the focus of my career. I've learned that customers have come to expect and depend on the high reliability provided by satellite VSAT networks for applications that are critical to their mission. In this field, the RF engineers, and many others, work behind the scenes to deliver the highly dependable communications services supporting our customer's applications. Our job is to make the process feel seamless, keeping our customers connected and our internal teams and service providers coordinated, communicating and performing to the highest industry standards to provide excellent service.*

**Paul Holland**
*Chief Engineer of Capacity Planning*
*SageNet*

**To schedule an interview, please contact:**
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